The Rosser Foundation d/b/a International Cooperating Ministries A Pure Charitable Trust and Public Charity (Within the Meaning of IRC §501(c)(3))

Audited Financial Statements December 31, 2022 and 2021

# 

The Global Church Developer™

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# INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of The Rosser Foundation d/b/a International Cooperating Ministries A Pure Charitable Trust and Public Charity (Within the Meaning of IRC §501(c)(3)) Hampton, Virginia

# Opinion

We have audited the accompanying financial statements of The Rosser Foundation, d/b/aInternational Cooperating Ministries, A Pure Charitable Trust and Public Charity (Within the Meaning of IRC §501(c)(3)) (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Rosser Foundation, d/b/a International Cooperating Ministries, A Pure Charitable Trust and Public Charity (Within the Meaning of IRC  $\S501(c)(3)$ ) as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of The Rosser Foundation, d/b/a International Cooperating Ministries, A Pure Charitable Trust and Public Charity (Within the Meaning of IRC §501(c)(3)) and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about The Rosser Foundation, d/b/a International Cooperating Ministries, A Pure Charitable Trust and Public Charity (Within the Meaning of IRC  $\S501(c)(3)$ )'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

# Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of The Rosser Foundation, d/b/a International Cooperating Ministries, A Pure Charitable Trust and Public Charity (Within the Meaning of IRC §501(c)(3))'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about The Rosser Foundation, d/b/a International Cooperating Ministries, A Pure Charitable Trust and Public Charity (Within the Meaning of IRC §501(c)(3))'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

# Other Information Included in the Annual Report

Management is responsible for the other information included in the Foundation's annual report. The other information comprises the annual results of Foundation programs and operations but it does not include the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information, and we do not express an opinion or any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

maluin, Dizzins + Company

Newport News, Virginia May 5, 2023

# ASSETS

	2022		2021		
Assets					
Cash	\$	990,537	\$	3,249,486	
Investments		5,124,297		5,524,808	
Contributions receivable		369,520		278,048	
Other current assets		$127,\!402$		29,713	
Property, equipment, and improvements, net		2,147,563		1,516,321	
Other assets		1,511,448		1,597,524	
Total assets	\$	10,270,767	\$	12,195,900	

# LIABILITIES AND NET ASSETS

Liabilities		
Accounts payable	\$ 143,154	\$ 295,804
Payroll withholdings and other current liabilities	48,780	 13,099
Total liabilities	191,934	308,903
Net Assets		
Without donor restrictions	3,142,638	8,513,963
With donor restrictions	6,936,195	 3,373,034
Total net assets	10,078,833	 11,886,997
Total liabilities and net assets	\$ 10,270,767	\$ 12,195,900

The accompanying notes are an intergral part of these financial statements.

		thout Donor Restrictions		With Donor Restrictions	Total		
Operating activities							
Support and revenue							
Contributions	\$	16,740,429	\$	18,101,215	\$	34,841,644	
Interest and dividends		31,190		-		31,190	
Net assets released from restriction		$14,\!538,\!054$		(14, 538, 054)		-	
Other income		3,700		-		3,700	
Gain on sale of assets		98,956		-		98,956	
Total support and revenue		31,412,329		3,563,161		34,975,490	
Expenses							
Program services							
Building program		27,134,886		-		27,134,886	
Discipleship		4,434,611	. <u> </u>	-		4,434,611	
Total program services		31,569,497		-		31,569,497	
Supporting services							
General and administrative		846,359		-		846,359	
Fundraising		3,960,381	. <u> </u>	-		3,960,381	
Total supporting services		4,806,740				4,806,740	
Total expenses		36,376,237				36,376,237	
Changes in net assets from operations		(4,963,908)		3,563,161		(1,400,747)	
Nonoperating activities							
Investment return, net		(407, 417)	. <u> </u>	-		(407, 417)	
Total nonoperating activities		(407, 417)				(407,417)	
Changes in net assets		(5,371,325)		3,563,161		(1,808,164)	
Net assets, beginning of year		8,513,963		3,373,034		11,886,997	
Net assets, end of year	\$	3,142,638	\$	6,936,195	\$	10,078,833	

The accompanying notes are an intergral part of these financial statements.

	out Donor strictions	With Donor Restrictions		Total	
Operating activities	 			 	
Support and revenue					
Contributions	\$ 27,025,504	\$	8,692,257	\$ 35,717,761	
Sales of handbooks, videos, and cassettes	196		-	196	
Interest and dividends	346,594		-	346,594	
Net assets released from restriction	10,666,820		(10,666,820)	-	
Other loss	665,150		-	665,150	
Loss on sale of assets	 259,120		-	 259,120	
Total support and revenue	38,963,384		(1,974,563)	36,988,821	
Expenses					
Program services					
Building program	$27,\!100,\!440$		-	$27,\!100,\!440$	
Discipleship	 4,484,605		-	 4,484,605	
Total program services	31,585,045		-	31,585,045	
Supporting services					
General and administrative	690,204		-	690,204	
Fundraising	 3,510,824		-	 3,510,824	
Total supporting services	 4,201,028			 4,201,028	
Total expenses	 35,786,073			 35,786,073	
Changes in net assets from operations	 3,177,311		(1,974,563)	 1,202,748	
Nonoperating activities					
Investment return, net	 (9,564)		-	 (9,564)	
Total nonoperating activities	 (9,564)			 (9,564)	
Changes in net assets	3,167,747		(1,974,563)	1,193,184	
Net assets, beginning of year	 5,346,216		5,347,597	 10,693,813	
Net assets, end of year	\$ 8,513,963	\$	3,373,034	\$ 11,886,997	

#### The Rosser Foundation d/b/a International Cooperating Ministries Statement of Functional Expenses Year Ended December 31, 2022

			Supporting Services				
	International		Total Program	Ministry	General &	Total Supporting	Total
	Church Growth	Discipleship	Services	Advancement	Administration	Services	Expenses
Expenses							
Salaries & wages	\$ 886,111	\$ 765,103	\$ 1,651,214	\$ 2,027,762	\$ 418,837	\$ 2,446,599	\$ 4,097,813
Employee benefits & tax	156,020	132,808	288,828	308,129	80,662	388,791	677,619
Workmen's comp. insurance	1,519	1,408	2,927	3,176	725	3,901	6,828
Church and other building projects	14,513,578	-	14,513,578	-	-	-	14,513,578
Building in-kind expense	9,129,086	-	9,129,086	-	-	-	9,129,086
Discipleship programs	-	3,223,909	3,223,909	-	-	-	3,223,909
Pastor/partner support	1,629,409	169,363	1,798,772	-	-	-	1,798,772
Indigenous field partner	70,436	-	70,436	-	-	-	70,436
Accounting and auditing	-	-	-	-	22,500	22,500	22,500
Board and office, conferences, and meetings	-	-	-	-	11,774	11,774	11,774
Cleaning & building maintenance	4,515	4,124	8,639	5,624	3,899	9,523	18,162
Consulting services	-	-	-	17,500	-	17,500	17,500
Credit card processing fees	-	-	-	-	57,584	57,584	57,584
Department meetings	1.545	586	2,131	-	563	563	2,694
Depreciation	115,785	18,930	134,715	16.846	3,613	20,459	155,174
Development expenses	-	-	-	127,601	-	127,601	127,601
Direct mail expense	9,472	9,472	18,944	47,057	9,676	56,733	75,677
Donations					33,238	33,238	33,238
Donor education	136,304		136,304				136,304
Donor events	100,001	_	100,001	975,481		975,481	975,481
Donor fulfillment	-	-		32,414	-	32,414	32,414
Donor gifts and other gifts	-	-	-	1,487	3,199	4,686	4,686
ICM marketing and advertising	-	-	-	108,191	3,177	108,191	108,191
5 5	-	-	-	100,191	- 18,735	18,735	18,735
Insurance	150.259	-	-	-			
IT allocation, software & maintenance	170,352	81,418	251,770	67,796	76,564	144,360	396,130
Legal fees	-	-	-	-	12,095	12,095	12,095
Licenses, fees, taxes	25,054	13,660	38,714	-	18,938	18,938	57,652
Miscellaneous expenses	680	3,211	3,891	13,220	35,224	48,444	52,335
Payroll services	-	-	-	-	8,158	8,158	8,158
Postage and shipping	255	2,127	2,382	13,713	2,343	16,056	18,438
Professional fees	18,551	-	18,551	-	-	-	18,551
Storage space rental	-	-	-	-	5,134	5,134	5,134
Supplies	1,244	1,155	2,399	7,124	1,918	9,042	11,441
Taxes	-	-	-	-	5,832	5,832	5,832
Telephone	9,123	1,397	10,520	2,924	7,773	10,697	21,217
Training	1,343	1,603	2,946	43,125	1,330	44,455	47,401
Travel	249,755	-	249,755	47,614	-	47,614	297,369
Utilities	4,749	4,337	9,086	5,914	4,101	10,015	19,101
Video production	-	-	-	55,621	-	55,621	55,621
Vision trips	-	-	-	14,046	-	14,046	14,046
Volunteer expense	-	-	-	-	1,944	1,944	1,944
Website design & maintenance	-	-	-	18,016	-	18,016	18,016
Total expenses	\$ 27,134,886	\$ 4,434,611	\$ 31,569,497	\$ 3,960,381	\$ 846,359	\$ 4,806,740	\$ 36,376,237

#### The Rosser Foundation d/b/a International Cooperating Ministries Statement of Functional Expenses Year Ended December 31, 2021

		Program Services					Supporting Services				
	International		tional Total					Total			
		Church	Dissipleship		Program Services	General &		linistry	Supporting		Total
Expenses	·	Growth	Discipleship		Services	Administration	Adv	ancement	Services		Expenses
Building program	\$	16,323,703	\$ -	\$	16,323,703	\$ -	\$		\$ -	s	16,323,703
01 0	ą	9,432,336	ə -	Φ	9,432,336	ф -	ø	-	- P	Φ	9,432,336
Building in-kind expense		, ,				207 750		-			9,452,550 3,388,235
Salaries & wages		805,451	584,132 3,460,908		1,389,583 3,460,908	387,750		1,610,902	1,998,652		3,300,233 3,460,908
Discipleship programs			5,400,908		5,400,906	-		1 050 (04	1 050 (04		
Donor events			-		-			1,059,604	1,059,604		1,059,604
Employee benefits & tax		117,837	100,306		218,143	60,994		232,720	293,714		511,857
Pastor/partner support		163,147	243,209		406,356	-		-	-		406,356
Travel		83,283	1,059		84,342	28		21,059	21,087		105,429
Donor education		29,826	-		29,826	-		-	-		29,826
Development expenses		-	-		-	-		101,989	101,989		101,989
IT allocation, software & maintenance		50,691	27,982		78,673	16,845		27,414	44,259		122,932
Direct mail expense		8,529	8,529		17,058	4,315		30,712	35,027		52,085
Depreciation		27,627	17,395		45,022	11,256		46,045	57,301		102,323
Credit card processing fees		-	-		-	54,615		-	54,615		54,615
Video production		-	-		-	-		14,336	14,336		14,336
Gifts and donations		-	-		-	27,078		26,497	53,575		53,575
Utilities		13,505	5,141		18,646	11,208		7,137	18,345		36,991
Professional fees		-	-		-	33,702		-	33,702		33,702
Miscellaneous expenses		15,712	5,257		20,969	8,091		77,017	85,108		106,077
Marketing		-	-		-	-		114,856	114,856		114,856
Supplies		932	1,179		2,111	2,531		6,811	9,342		11,453
Vision trips		-	-		-			5,363	5,363		5,363
Licenses, fees, taxes		22,547	11,428		33,975	10,492		-	10,492		44,467
Training		1,080	1,059		2,139	1,837		31,393	33,230		35,369
Board and office, conferences, and meetings		1,417	7,373		8,790	5,537		-	5,537		14,327
Leased equipment		1,652	2,221		3,873	9,351		4,091	13,442		17,315
Cleaning & building maintenance		-	-		-	19,727		-	19,727		19,727
Website design & maintenance		-	-		-	-		28,849	28,849		28,849
Postage and shipping		440	2,769		3,209	2,792		7,849	10,641		13,850
Consulting services		-	-		-	550		35,000	35,550		35,550
Insurance		725	670		1,395	13,975		2,174	16,149		17,544
Storage space rental		-	-		-	5,184		-	5,184		5,184
Volunteer expense		-	-		-	2,346		-	2,346		2,346
Cost of sales		-	3,988		3,988	-,010		-			3,988
New brand rollout					-	-		11,095	11,095		11,095
Planned giving			_		-	-		7,911	7,911		7,911
i minicu giving								1,911			1,911
Total Expenses	\$	27,100,440	\$ 4,484,605	\$	31,585,045	\$ 690,204	\$	3,510,824	\$ 4,201,028	\$	35,786,073

# The Rosser Foundation

# d/b/a International Cooperating Ministries

Statements of Cash Flows

Years Ended December 31, 2022 and 2021

	 2022	 2021
Cash flows from operating activities		
Change in net assets	\$ (1,808,164)	\$ 1,193,184
Adjustments to reconcile change in net assets to net cash		
provided by (used in) operating activities:		
Depreciation	$155,\!174$	102,323
(Gain) on sale of assets	(98,956)	(259,120)
Net realized and unrealized (gain) losses on sale of investments	342,641	(81, 962)
Reinvested dividends and capital (gains) losses	(6, 687)	(393, 515)
PPP loan forgiven	-	(660, 200)
(Increase) Decrease in operating assets:		
Inventory	-	3,988
Contributions receivable	(91, 472)	119,899
Other current assets	(97, 689)	444,221
Increase (decrease) in operating liabilities:		
Accounts payable	(152, 650)	(82,753)
Payroll withholdings	 35,681	 (25, 424)
Net cash provided by (used in) operating activities	(1,722,122)	360,641
Cash flows from investing activities		
Principal payments on notes receivable	59,949	61,816
Purchase of property, equipment, and improvements	(787, 415)	(348, 971)
Proceeds from sale of investments	1,521,820	3,404,983
Purchase of investments	 (1,331,181)	 (2,200,084)
Net cash provided by (used in) investing activities	(536,827)	917,744
Cash flows from financing activities		
Payments on lease payable	 -	 (1,175)
Net increase (decrease) in cash	(2,258,949)	1,277,210
Cash - beginning of year	 3,249,486	 1,972,277
Cash - end of year	\$ 990,537	\$ 3,249,486
Supplemental Disclosures of Cash Flow Information Noncash Operating and Investing Activities:		
In-kind donations - building	\$ 9,129,086	\$ 9,432,336
Non-cash donations for auctions	\$ 111,793	\$ 79,065
	302,657	\$ 706,565

The accompanying notes are an intergral part of these financial statements.

# NOTE 1 – NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

#### **Organization**

The Rosser Foundation, d/b/a International Cooperating Ministries, A Pure Charitable Trust and Public Charity (Within the Meaning of IRC  $\S501$  (c)(3)) (the Foundation), is a not-for-profit irrevocable trust established under the laws of the Commonwealth of Virginia. It operates as a publicly supported organization. The Foundation is dedicated to spreading the Gospel throughout the world by nurturing believers and assisting church growth worldwide.

## Financial Statement Presentation

The financial statements of the Foundation have been prepared in accordance with U.S. generally accepted accounting principles ("US GAAP"), which require the Foundation to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the Foundation management and the board of directors.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Foundation or by the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

#### **Measure of Operations**

The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Foundation's purpose of spreading the gospel and worldwide church growth, interest and dividends earned on investments. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Foundation considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents.

## NOTE 1 – NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

## **Concentrations of Credit Risk**

The Foundation maintains several checking accounts at a local bank. Accounts at this financial institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash at this institution can at times exceed federally insured limits throughout the year. Amounts in excess of the FDIC limit as of December 31, 2022 and 2021, were \$1,026,692 and \$2,670,340, respectively. Brokerage accounts are insured by the Securities Investor Protection Corporation (SIPC). The SIPC insures accounts (not the underlying investments) with each brokerage firm up to a maximum of \$500,000. Uninsured balances at the Foundation's various brokerage houses exceeded SIPC limits by \$4,624,327 and \$5,024,808 as of December 31, 2022 and 2021, respectively.

## **Contributions Receivable**

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

As of December 31, 2022 and 2021, the Foundation had no unconditional promises to give and contributions receivables from year-end donors were \$369,520 and \$278,048, all of which are expected to be collected within one year.

# Inventory

Inventory is stated at the lower of cost, determined by the first-in, first-out method, or market. Inventory is composed of books, videos, and CDs.

#### Property, Equipment, and Improvements

Purchased property and equipment are capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as contributions with donor restrictions. Absent donor stipulations regarding how long those donations must be maintained, the Foundation reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Foundation reclassifies net assets with donor restrictions to net assets without donor restrictions in the statements of activities at that time. Property and equipment are depreciated using the straightline method.

# **NOTE 1 – NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)**

#### **Investments**

Investments are reported at cost, if purchased, or at fair value, if donated. Thereafter, investments are reported at their fair values in the statements of financial position, and changes in fair value are reported as investment return in the statements of activities.

Purchases and sales of securities are reflected on a trade-date basis. Gains and losses on sales of securities are based on average cost and are recorded in the statements of activities in the period in which the securities are sold. Interest is recorded when earned. Dividends are accrued as of the exdividend date.

## Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. US GAAP establishes a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority to an entity's assumptions (unobservable inputs). The Foundation groups assets at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value. These levels are:

Level 1 Unadjusted quoted market prices for identical assets or liabilities in active markets as of the measurement date.

Level 2 Other observable inputs, either directly or indirectly, including:

- Quoted prices for similar assets/liabilities in active markets;
- Quoted prices for identical or similar assets in non-active markets;
- Inputs other than quoted prices that are observable for the asset/liability;
- Inputs that are derived principally from or corroborated by other observable market data.

Level 3 Unobservable inputs that cannot be corroborated by observable market data.

# Fair Value of Financial Instruments

The Foundation's financial instruments consist primarily of cash, promises to give, donations receivable, inventory, notes receivable, and accounts payable. The carrying amount of cash, promises to give, donations receivable, inventory, notes receivable, and accounts payable approximate their fair value due to the short-term nature of such investments.

## **NOTE 1 – NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (Continued)**

#### **Contributions**

Contributions are recognized when the donor makes a promise to give to the Foundation that is, in substance, unconditional. Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions.

Contributed property and equipment are recorded at fair value at the date of donation. Contributions with donor-imposed stipulations regarding how long the contributed assets must be used are recorded as net assets with donor restrictions; otherwise, the contributions are recorded as net assets without donor restrictions.

#### **Conditional Promises and Indications of Intentions to Give**

Pursuant to the Foundation's policy and in conformity with accounting standards, the Foundation does not recognize conditional promises or intentions to give as revenue until the condition is met or the pledges are received.

#### **Use of Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Income Taxes

The Organization is a not-for-profit organization that is exempt from income taxes under §501(c)(3) of the Internal Revenue Code.

#### **Compensated Absences**

Employees of the Foundation are entitled to paid vacation and sick/personal leave depending on job classification, length of service, and other factors. It is not practicable for the Foundation to estimate the amount of compensation for future absences. Accordingly, no liability for compensated absences has been recorded in the accompanying financial statements. The Foundation's policy is to recognize the costs of compensated absences when actually paid to the employee.

## NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Functional Expenses

The costs of providing program and other activities have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among program services and supporting services benefited. Such allocations are determined by management on an equitable basis.

The expenses that are allocated include the following:

Expense	<b>Method of Allocation</b>	Expense	<b>Method of Allocation</b>
Salaries and benefits	Department/Time and effort	Supplies	Department/Time and effort
Travel	Department/Time and effort	Licenses, fees, taxes	Department/Time and effort
Direct mail expense	Department/Time and effort	Board and conferences	Department/Time and effort
Depreciation	Department/Time and effort	Leased equipment	Department/Time and effort
Insurance	Department/Time and effort	Postage and shipping	Department/Time and effort
Utilities	Department/Time and effort	Miscellaneous	Department/Time and effort
Information			
Technologies	Department/Time and effort		

#### **Reclassifications**

Certain prior year amounts have been reclassified to conform to the current year presentation.

# **NOTE 2 – AVAILABILITY AND LIQUIDITY**

The following represents the Foundation's financial assets at December 31, 2022 and 2021:

2022		2021		
\$	990,537	\$	3,249,486	
	369,520		278,048	
	$5,\!124,\!297$		5,524,808	
	$1,\!537,\!575$		$1,\!597,\!524$	
	8,021,929		10,649,866	
	370,372		430,321	
\$	7,651,557	\$	10,219,545	
		\$ 990,537 369,520 5,124,297 1,537,575 8,021,929 370,372	\$ 990,537 369,520 5,124,297 1,537,575 8,021,929 370,372	

The Foundation's goal is generally to maintain financial assets to meet 120 days of operating expenses. As part of its liquidity plan, excess cash is invested in short-term investments such as money market accounts.

# NOTE 3 - PROPERTY, EQUIPMENT, AND IMPROVEMENTS

Property, equipment, and improvements consist of the following at December 31, 2022 and 2021:

	2022	2021			
Land	\$ 286,403	\$	286,403		
Buildings	454,348		388,598		
Improvements	575,086		575,086		
Furniture, fixtures, and equipment	1,734,773		1,017,673		
Master video and audio tapes	 57,831		57,831		
	3,108,441		2,325,591		
Less: accumulated depreciation	 (960,878)		(809,270)		
Net property, equipment, and improvements	\$ 2,147,563	\$	1,516,321		

Total depreciation expense for the years ended December 31, 2022 and 2021 was \$155,174 and \$102,323 respectively.

#### **NOTE 4 – INVESTMENTS**

Investments are stated at fair value and are summarized as follows as of December 31, 2022 and 2021:

	2022								
	 Cost	Fair	Market Value	Unrealized Gain					
Mutual Funds	\$ 4,901,696	\$	5,124,297	\$	222,601				
			2021						
	 Cost	Fair	Market Value	Unre	ealized Gain				
Mutual Funds	\$ 5,022,548	\$	5,524,808	\$	502,260				

# NOTE 4 – INVESTMENTS (continued)

The following schedule summarizes the investment return and its classification in the statements of activities for the years ended December 31, 2022 and 2021:

	2022					
	Witł	nout Donor	W	ith Donor		
	Re	strictions	Re	estrictions		Total
Dividend and interest income Net realized and unrealized	\$	31,190	\$	-	\$	31,190
loss on investments		(407, 417)				(407, 417)
Total investment loss	\$	(376,227)	\$		\$	(376,227)
				2021		
	With	nout Donor	W	ith Donor		
	Re	strictions	Re	estrictions		Total
Dividend and interest income Net realized and unrealized	\$	346,594	\$	-	\$	346,594
loss on investments		(9,564)		-		(9,564)
Total investment return	\$	337,030	\$		\$	337,030

# **NOTE 5 – FAIR VALUE MEASUREMENTS**

#### Level 1 Fair Value Measurements

The fair values of mutual funds are available based on quoted market prices, when available.

December 31, 2022	Fair Value Measurements Using:							
		Level 1	Lev	el 2	Leve	el 3		
Investment Category	Inputs		Inputs		Inputs		_	Total
Mutual Funds	\$	5,124,297	\$	-	\$	-	\$	5,124,297
Total	\$	5,124,297	\$	-	\$	-	\$	5,124,297
December 31, 2021		Fair Valu Level 1	e Measur Lev		Jsing: Leve	el 3		
Investment Category		Inputs	Inp		Inp			Total
Mutual Funds	\$	5,524,808	\$	-	\$	-	\$	5,524,808

## **NOTE 6 – OTHER ASSETS**

Other assets consist of the following at December 31, 2022 and 2021:

	2022		2021	
Partnership – Green Mount Associates, LLC, 18.18%				
interest	\$	1,058,037	\$	1,084,164
Note Receivable		453,411		513,360
Total other assets	\$	1,511,448	\$	1,597,524

The Foundation measures its investment in Green Mount Associates, LLC (LLC) using the equity method as the LLC invests in real estate and the Foundation has more than a minor interest in the LLC. The Foundation initially measured the donated membership interests at fair value on the date of donation. The carrying amount of the LLC is adjusted annually by the percentage of any change in its equity corresponding to the Foundation's percentage interest in the LLC. The carrying costs of the LLC are also increased or decreased to reflect additional contributions or withdrawals of capital.

#### NOTE 7 -- NET ASSETS

Net asset with donor restrictions were as follows for the years ended as of December 31, 2022 and 2021:

	2022		2021	
Specific Purpose:				
Pastor & partner support	\$	6,501	\$	4,067
Church building program		6,383,595		1,096,212
Discipleship		391,510		$2,\!272,\!755$
Disaster aid		154,589		-
		6,936,195		3,373,034
Passage of Time:				
Unconditional promises to give		-		-
Total net assets	\$	6,936,195	\$	3,373,034

Net assets without donor restrictions for the years ended December 31, 2022 and 2021 are as follows:

	2022		2021	
Undesignated	\$	3,142,638	\$	8,513,963

#### NOTE 7 -NET ASSETS (continued)

Net assets released from net assets with donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors during 2022 and 2021:

	2022			2021	
Satisfaction of Purpose Restriction:					
Discipleship	\$	580,857	\$	900,944	
Discipleship		2,700,861		831,110	
Building program		9,603,466		8,855,338	
Disaster aid		1,632,520		885	
Partner support		20,350		78,543	
Total net assets released from restrictions	\$	$14,\!538,\!054$	\$	10,666,820	

# NOTE 8 – FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing the various programs and supporting services have been summarized on a functional basis in the statements of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. For the year ended December 31, 2022, \$4,496,181 of indirect expenses were allocated to program services and \$2,627,525 to ministry advancement. For the year ended December 31, 2021, \$2,273,453 of indirect expenses were allocated to program services and \$2,148,267 to ministry advancement.

#### **NOTE 9 – INCOME TAXES**

Accounting standards clarify the accounting and recognition for income tax positions taken or expected to be taken in the Foundation's income tax returns. In evaluating the Foundation's tax provisions and accruals and future taxable income, interpretations and tax planning are considered. The Foundation believes their estimates are appropriate based on current facts and circumstances.

#### **NOTE 10 – COMMITMENTS AND CONTINGENCIES**

The Foundation continuously assists with the building of churches worldwide in furtherance of its tax-exempt purpose. It agrees to provide funding of foreign ministry through the various phases of development of related church buildings and foundational improvements. As of December 31, 2022 and 2021, the Foundation estimated commitments of approximately \$6,400,109 and \$7,149,978, respectively, of which it can demonstrate appropriate funding based on its current cash and investment position.

# NOTE 11 – NON-CASH CONTRIBUTIONS

The Foundation's policy is to recognize in-kind goods when donated as revenue at fair value in the period such contributions are made. The Foundation received donations of items for sale or auction totaling \$111,793 and \$79,065 for the years ending December 31, 2022 and 2021, respectively. The Foundation also received donated materials for the International Church Growth program. Those donations totaled \$9,129,086 and \$9,432,336 for the years ending December 31, 2022 and 2021, respectively. Such amounts have been recorded as contributions and expenses in the accompanying financial statements.

The Foundation receives donations of securities directly from donors. Those donations totaled \$302,657 and \$706,565 for the years ending December 31, 2022 and 2021, respectively.

Several volunteers have made significant contributions of their time in furtherance of The Foundation's mission. These services were not reflected in the accompanying statements of activities because they do not meet the necessary criteria for recognition under US GAAP.

# NOTE 12 – RETIREMENT PLAN

Certain employees of the Foundation participate in a deferred compensation retirement plan. The Foundation's contributions are equal to 3% of the annual salaries of participating employees. During the years ended December 31, 2022 and 2021, the Foundation's contribution to the Plan totaled \$84,274 and \$76,943, respectively.

# NOTE 13 – CASH SURRENDER VALUE OF LIFE INSURANCE

The Foundation received a donated life insurance contract on the life of a certain individual in 2019. The cash surrender value will be accrued as the policy builds value.

# NOTE 14 – SUBSEQUENT EVENTS

Management has evaluated subsequent events through May 5, 2023, the date that the financial statements were available to be issued. No significant subsequent events have been identified that would require adjustment of or disclosure in the accompanying financial statements.